# Guide 5 - Buyer details

#### Accessing the buyer's details

Atradius Atrium provides an overview of information for every buyer known to Atradius, including company details, the date of the latest financials and any existing cover or non-payments activities relating to your policy. The Buyer search can be used to access the details of a buyer, either by entering one of its unique identifiers, or by providing some information which matches with the buyer you are looking for. You can also select the Buyer ID or Buyer name when it is displayed in context of a credit limit, non-payments case or communication alert.

When you select a buyer, the Buyer details page will be presented. You will see that buyer information is grouped into different sections, with each providing the option to view additional details or perform specific actions on the buyer.



## GLOBEX S.A.R.L.

This page provides summary information relating to the buyer that has been selected. Where possible, the page shows your default policy, but this can be changed to show the context of the buyer in relation to other policies via the select policy link. You can apply for cover and submit a case from the cover summary and non payment summary.

_						
Atradius ID 7383975	Company regis 330774221	stration	VAT number 70091127	D 7:	un & Bradstreet 383975	✓ Show more
Policy details						
Policy ID 541170	Customer nam ASCOTT BUIL	ie .DING	Status Live	99	<i>/</i> 0	
Currency EUR	Insurance year 01/07/2020 - 3	30/06/2021		Avaiable 5,006,00	cover D (EUR)	Select policy
Credit limits			No	n-payments		
Amount 50,000 (EUR) Status Approved Apply		Cover type Credit limit ≻ View > Amend	The If y you 15/ Det 15,	ere is no open cas ou are using your po ir non-payment case e date between 04/2020 and 15/04/2 ot amount exceeds 000 (GBP)	e for the buyer on this poli olicy's standard credit terms, o , if this buyer has any unpaid	cy. don't forget to subm invoices with:
				Submit a case		
Historic cover -	There are 2 historic c	lecisions for this buyer	and policy			
Historic cover - Credit limit 100,000 (GBP)	There are 2 historic c Decision date 25/06/2020	lecisions for this buyer	and policy ind date 25/08/2020	Cu 	stomer reference	<b>≻</b> View
Historic cover - Credit limit 00,000 (GBP) Credit limit 50,000 (GBP)	There are 2 historic c Decision date 25/06/2020 Decision date 25/06/2020	lecisions for this buyer I 2 1	and policy ind date (5/08/2020 ind date (5/08/2020	Cu  Cu 	stomer reference stomer reference	> View > View
Historic cover - Credit limit 00,000 (GBP) Credit limit 50,000 (GBP)	There are 2 historic c Decision date 25/06/2020 Decision date 25/06/2020 and non-payment ov	lecisions for this buyer	and policy ind date 5/08/2020 ind date 5/08/2020	Cu  Cu	stomer reference stomer reference	> View
Historic cover - Credit limit 00,000 (GBP) Credit limit 10,000 (GBP) I policies: Cover Monitor and claim of Amount 5,000 (EUR)	There are 2 historic c Decision date 25/06/2020 Decision date 25/06/2020 and non-payment ov asse Submitted on 28/07/2020	lecisions for this buyer	and policy ind date 5/08/2020 ind date 5/08/2020	Cu  Cu  Policy ID 524080	stomer reference stomer reference Customer reference 	> View > View

Read Guide 3 - Buyer search to learn more about searching for a buyer

#### **Buyer overview**

The Buyer overview is split into four main views.

#### **Buyer details**

The Buyer details tab shows the buyer's most important identifiers, allowing you to confirm that you are viewing the correct buyer.

Buyer details	Buyer rating	Financial information	Buyer documents		
Atradius ID 7383975	Company reg 330774221	istration	VAT number 70091127	Dun & Bradstreet 7383975	✓ Show more

By expanding the panel to show more, additional details will be shown for your buyer. Here you will find company information such as Foundation date, Trade sector and Legal type, as well as contact information, address details and alternative names if there are any.

Buyer details	Buyer rating	Financial information	Buyer docume	ents	
Atradius ID	Company regis	tration	VAT number	Dun & Bradstreet	∧ Show less
7383975	330774221		70091127	7383975	
Foundation date	Trade sector		Trading status	No. of employees	
23/10/1956	Joinery installa	ation	Trading	337	
Legal type					
GmbH & CO KG					
Buyer name	Registered add	ress	Telephone	Email	
GLOBEX	MERIT 362, Al	NDORRA LA VELLA,	0987 654321		
Website	Andolla, ADJU				
www.globex.ad					

## **Buyer rating**

When you have cover in place with the buyer, you may also see the most recent buyer rating; this will be shown in the Buyer rating tab with the date it was last reviewed. You will also be able to see the date of the most recent buyer rating change and whether it is a deterioration (red arrow) or an improvement (green arrow). This tab is also shown whenever a Buyer rating communication alert is received.

Buyer details	Buyer rating	Financial information	Buyer documents		
<b>34</b> Buyer rating 29/03/2020		<b>3</b> Rating change Was 37 17/03/2020	Parent company GLOBEX HOLDING LTD	Class 2	

igoplus Read Guide 9 - View communications to learn more about Buyer rating alerts

#### **Financial information**

If the buyer publicly releases their financial statements, you will be able to see the date of the latest financials within the Financial information tab, as well as the type of statements that have been produced.

Buyer details	ails Buyer rating	Financial information	Buyer documents
Last balance shee	ce sheet date	Type	
31/12/2018	8	Non-consolidated	

#### **Buyer documents**

The Buyer documents tab will display a list of all files that you have submitted when applying for a new or amending an existing credit limit. You can set a date range to filter the documents list in order to find the one you are looking for more easily.

Buyer details	Buyer rating Finance	ial information	Buyer documents	
Frome date	ini	To date		iii Searci
Document name	Document t	/pe	Document date	Customer reference
▲ 250452.DOCX	Consolidated	accounts	13/08/2020	
Ł 275770.DOCX	Consolidate	d accounts	02/09/2020	
275771.DOCX	Trading expe	rience	04/09/2020	
	Annual repo	t	11/09/2020	
▲ 275768.DOCX				

Please note that you will only see documents that have been uploaded by you. These documents will not be accessible to any other user that may be trading with the same buyer.

## **Policy details**

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Before you can do anything with the buyer, you will first need to make sure that a policy has been selected. If you only have one policy, or have set a default policy from your Account defaults, this will automatically appear within the Policy details panel. You will then be able to apply for a credit limit or submit a non-payments case under your selected policy.

Poli	cy details
No p	policy context set, please select a policy Select policy
	Read Guide 12 - Account settings to learn more about setting your Account defaults



## Selecting a policy

When selecting a policy, you can enter your policy number or name of the policy group to quickly find your policy. You can also use the check boxes to find and select your policies. Once you have made your selection and clicked the Select policy link, you will be taken back to the Buyer details page.

licy ID, policy group or c	ustomer name:				
Live policies only	Single policies Grouped policies			Sort by	Name (A-Z)
Policy ID	Customer name	Renewal date	Status		> Select policy
541170	ASCOTT BUILDING	01/07/2020	Live		> View policy
Country	Currency				
Andorra	EUR				
Policy ID	Customer name	Renewal date	Status		> Select policy
548714	ASCOTT CARPENTRY	01/09/2020	Live		> View policy
Country	Currency				
Andorra	EUR				
	VATIONAL (1 policies)				
Policy ID	Customer name	Renewal date	Status		> Select policy
542035	ASCOTT SERVICES	01/09/2020	Live		> View policy
Country	Currency				
Andorra	EUR				

You will then see your selected policy within the Policy details panel. The panel will also present the total current cover in place and the remaining cover available for your policy, allowing you to manage the level of cover across all of your buyers.

Policy ID	Customer name	Status	$\frown$	
541170	ASCOTT BUILDING	Live	(9%)	
			$\bigcirc$	
Currency	Insurance year		Avaiable cover	O allocations lines
EUR	01/07/2020 - 30/06/2021		5.006.000 (EUR)	Select policy

# **Credit limits**

The Credit limits panel will show any active credit limits or pending decisions that exist under the selected policy for the buyer. You will be able to see the Cover type, the application or decision amount, and the credit limit Status which shows if the application has been fully or partially approved, rejected or referred to an underwriter. Where there are conditions for a credit limit decision, a blue triangle will also appear next to the Amount.

Where a credit limit decision has been agreed by Atradius, you can select the 'View' option to see the application and decision details on the Cover details page. You will also have the option to amend your credit limit by applying for additional cover, or by reducing or cancelling the cover agreed.

Credit limits		Non-payments
Amount 150,000 (EUR) A Status Approved	Cover type Credit limit > View all limits > Amend	There is no open case for the buyer on this policy. If you are using your policy's standard credit terms, don't forget to submit your non-payment case, if this buyer has any unpaid invoices with: Due date between 30/05/2020 and 29/06/2020
		Submit a case

If there is no active credit limit application or decision for the buyer, you will have the option to apply for cover.

Credit limits	Non-payments
You have not applied for cover Apply	There is no open case for the buyer on this policy. If you are using your policy's standard credit terms, don't forget to submit your non-payment case, if this buyer has any unpaid invoices with: Due date between 30/05/2020 and 29/06/2020 Submit a case
Read Guide 15 - Applying for new cover to learn more	about applying for cover

Read Guide 15 - Read Guide 16 - Cover details to learn more about viewing or amending a credit limit

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## **Non-payments**

The Non-payments panel will show the debt amount which has been filed for the buyer. You will also be able to see how much of the debt has been recovered from the buyer, how much of the claim has been paid by Atradius and the Net position, which is the amount that has not been paid by either the buyer or by Atradius. When a non-payments case has been filed, you can select the 'View details' option to see the case activities and financial details on the Case details page.

Credit limits		Non-payments	
Amount	Cover type	Collections	Claims paid
150,000 (EUR) 🛦	Credit limit	0	60,000
Status	> View	Net position	Debt filed
Approved	> Amend	17,888 (EUR)	77,888 (EUR)
		> View details	



Read Guide 18 - Case details to learn more about viewing the case details

Where a monitor case has been submitted, you can later convert this into a claim from the Non-payments panel if the buyer continues to fail to pay.

Credit limits		Non-payments	
Amount 150,000 (EUR) 🛦	Cover type Credit limit	Collections 0	Claims paid 0
Status Approved	> View > Amend	Net position 17,888 (EUR) > View details	Debt filed 77,888 (EUR) Convert to claim

i It is impo	ortant that you ensure that you are satisfied that the claim complies with the conditions set out within your
policy or	credit limit decision before continuing.
i	Are you sure you want to convert this case to a claim? Yes No

Once the case has been converted into a claim, you will be able to view the updated details for the case and add additional information to it.

Credit limits		Non-payments	
Amount 150,000 (EUR) 🔺	Cover type Credit limit	Collections 0	Claims paid 0
Status Approved	> View > Amend	Net position 17,888 (EUR)	Debt filed 77,888 (EUR)
		> View details	Convert to claim
		Success You have succe If not already de documents and below. View details	essfully converted your case to a claim. one so, please provide supporting information for your claim via the link Additional information

We advise you to add as much supporting information as possible as this will help us increase your chances of recoveries and a speedy claim payment.

Read Guide 18 - Case details to learn more about providing supporting documents to a case

If there is no open non-payments case and the buyer is late in paying, you will have the option to submit a case from the Non-payments panel. Here you will also see a date range of invoice due dates, which will help you identify any unpaid invoices for this buyer that Atradius needs to be notified of.

Credit limits		Non-payments
Amount 150,000 (EUR) 🛦 Status Approved	Cover type Credit limit > View > Amend	There is no open case for the buyer on this policy. If you are using your policy's standard credit terms, don't forget to submit your non-payment case, if this buyer has any unpaid invoices with: Due date between 30/05/2020 and 29/06/2020 Submit a case

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When entering a new non-payments case, you can save your current progress and return later once you have all the transactions available for the buyer. From the Non-payments panel you can continue with a partially completed case you saved earlier, and then submit the case.

Credit limits		Non-payments
Amount 150,000 (EUR) 🛦 Status	Cover type Credit limit > View	There is no open case for the buyer on this policy. If you are using your policy's standard credit terms, don't forget to submit your non-payment case, if this buyer has any unpaid invoices with:
Approved	Amend	30/05/2020 and 29/06/2020 Continue with saved case

Read Guide 17 - Submitting a new non-payments case to learn more about submitting a new non-payments case

# Historic cover

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TIP

The Historic cover panel will allow you to view all previously agreed credit limit decisions from the past 2 years under the selected policy for the buyer. Here you will see the Credit limit amount, the original Decision date and End date of cover. You will also have the option to view the Cover details page for each historic limit, which will show you if the credit limit was cancelled, withdrawn, superseded or expired.

Credit limit	Decision date	End date	Customer reference	
00,000 (GBP)	25/06/2020	25/08/2020		> View
Credit limit	Decision date	End date	Customer reference	
0,000 (GBP)	25/06/2020	25/08/2020		> View
Credit limit	Decision date	End date	Customer reference	
50,000 (GBP)	21/06/2020	25/08/2020		> View
Credit limit	Decision date	End date	Customer reference	
50,000 (GBP)	19/10/2020	10/04/2020		> View
Credit limit	Decision date	End date	Customer reference	
200,000 (GBP)	19/10/2020	10/04/2020		> View

# All policies: Cover and non-payment overview

If you have access to more than one policy where cover or non-payments exist for the same buyer, you will see these within the All policies panel. For all policies which you have access to, you may see additional information for any active credit limit(s) or open non-payments case(s) that exist. You have the option to view further details for each activity.

Monitor and claim ca	se				
Amount	Submitted on	Customer name	Policy ID	Customer reference	
5,000 (EUR)	28/07/2020	OPTICFIBER TECH GMBH	524080		> View
Credit limit					
Amount	Submitted on	Customer name	Policy ID	Customer reference	
35.000 (GBP)	22/02/2020	OPTICEIBER TECH GMBH	524080		> View